

Asia Pacific Aviation Safety Seminar

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Overview

- Asia Pacific aviation
- Future growth drivers
- Infrastructure needs
- Regulatory challenges
- Industry priorities

Aviation: moving the world

- Air travel delivers global mobility
- 3 billion passengers
 - 9 million people flying per day
- Carries 35% by value of global trade
 - Goods worth US\$ 6 trillion
- Wider social and economic benefits
- Committed to sustainable growth
- Outstanding safety record







Aviation: benefits beyond borders



58.1

million
jobs supported by aviation worldwide!

Beyond the industry
Aviation's global employment and
GDP impact*

- Tourism captric
-

it would rank 21st in size

Global

- Overall \$2.4 trillion economic impact
- 58 million jobs supported by aviation
- If aviation were a country, it would rank
 21st in size by GDP

Asia Pacific

- \$516 billion economic impact
- 24 million jobs



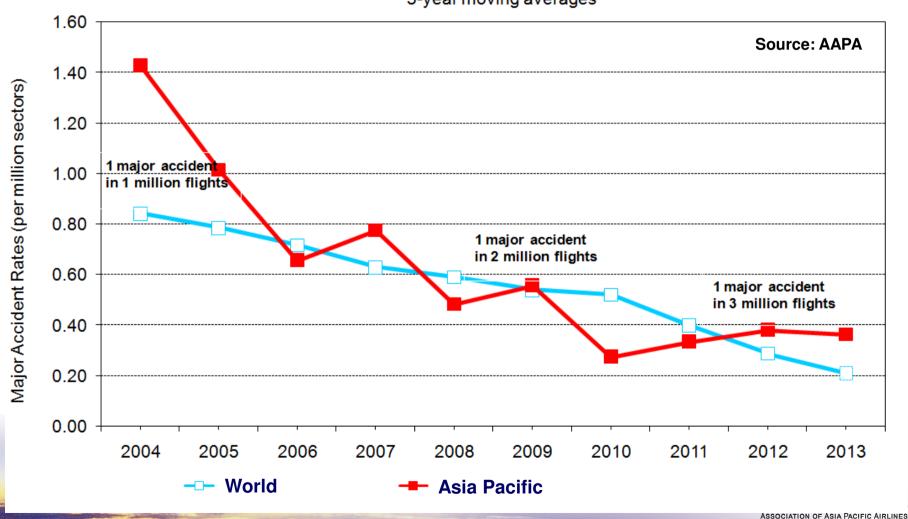
Source: ATAG www.aviationbenefits.org

Safety Performance Trends



Western-built Jet Aircraft Major Accident Rates

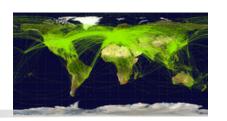
by Operator Region 2004 - 2013 3-year moving averages



Asia Pacific

- Diverse geographic region
- Home to more than 4 billion people
 - 60% of the world's population
- Dynamic economies generate 37% of global GDP
- Wide range of income levels, rapidly growing middle class
- Aviation widely recognised as a key contributor to economic and social development
- Political diversity remains challenging: need for multilateral cooperation

Asia Pacific Aviation



US\$171 billion revenue

US\$3 billion net profit

1,053 million passengers

756 million domestic

297 million international

17 million tonnes of cargo

5,688 aircraft

Asia Pacific carriers overall market share: 31% of global passenger traffic

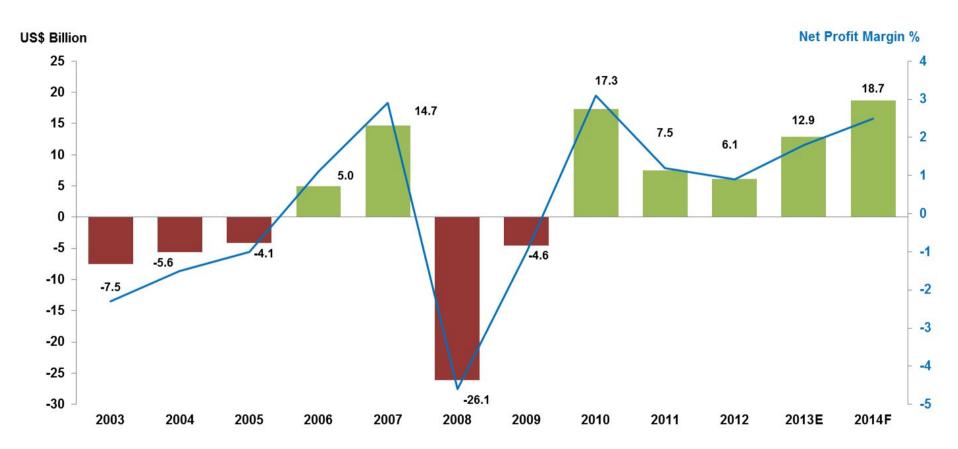
39% of global cargo traffic

Data: Financials, Traffic & Fleet: 2013 Estimates



Global airline industry profitability





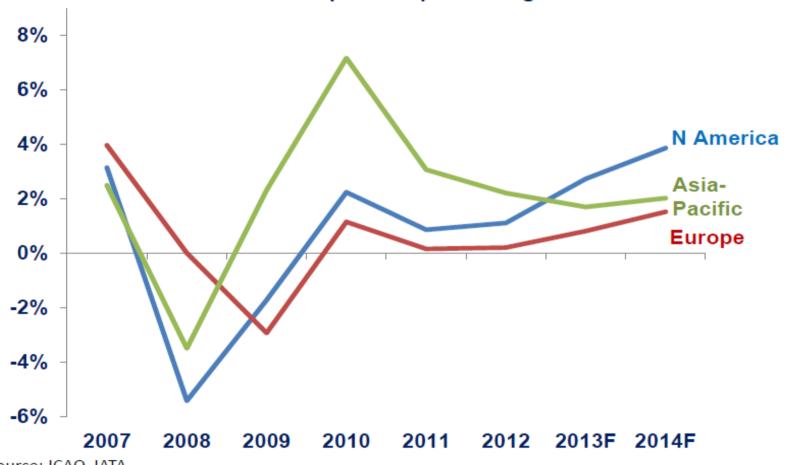
Profitability improving but margins remain very thin ... around \$6 per passenger!



Airline profitability trends by region





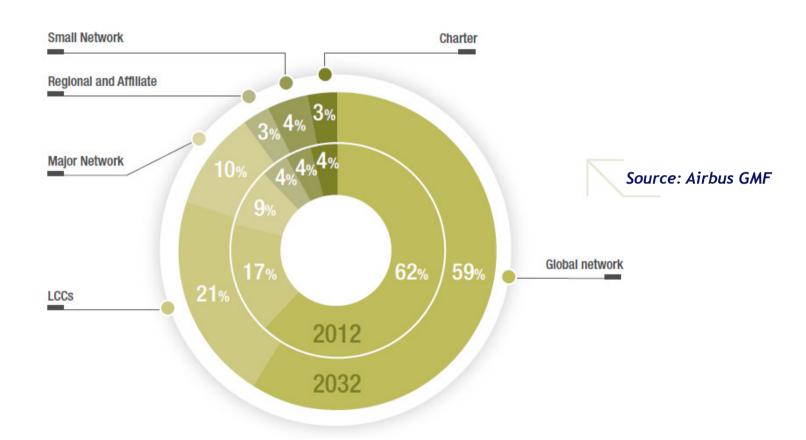


Source: ICAO, IATA

Resurgence of restructured US carriers



Differentiated business models



Global network carriers expected to thrive despite competition



Operational efficiency and growth



- Competition demands constant focus on productivity improvements and reducing unit costs
- Innovation in both services and business models
- Ongoing capital investment in fleets, airports and other services infrastructure
- Recruitment and training of skilled workforce
- Crisis management preparedness: maintaining resilience in complex systems

Optimizing overall system efficiency, working with multiple stakeholders







Future Growth

Asia Pacific to lead world traffic



World traffic by airline domicile (RPK billions)

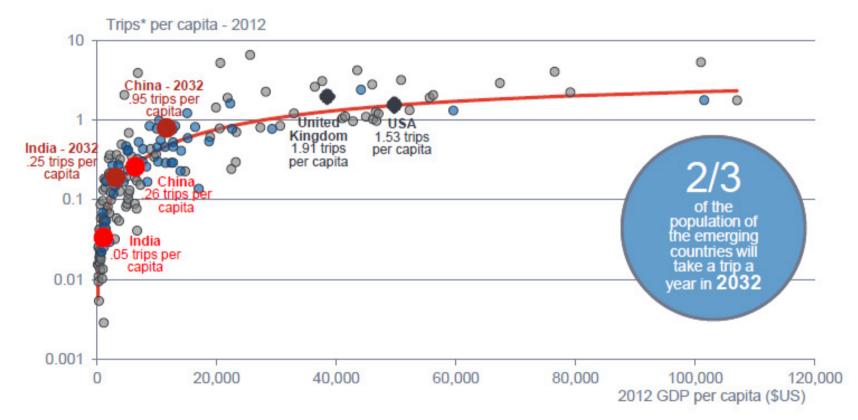
% of 2012 world RPK	20-year growth	% of 2032 world RPK	0	1,000	2,000	3,000	4,000	5,000	
29%	5.5%	34%	Asia-Pacific	2012 traffic		2012-2032 traffic			
26%	3.8%	22%	Europe						
25%	3.0%	18%	North America						
8%	7.1%	12%	Middle East						
5%	6.0%	7%	Latin America			, and the second	20-year world annual traffic growth 4.7%		
4%	5.8%	4%	cis			T T			
3%	5.1%	3%	Africa						

Source: Airbus GMF2013-2032



Aspirational Demand for Air Travel

Trips* per capita over GDP per capita



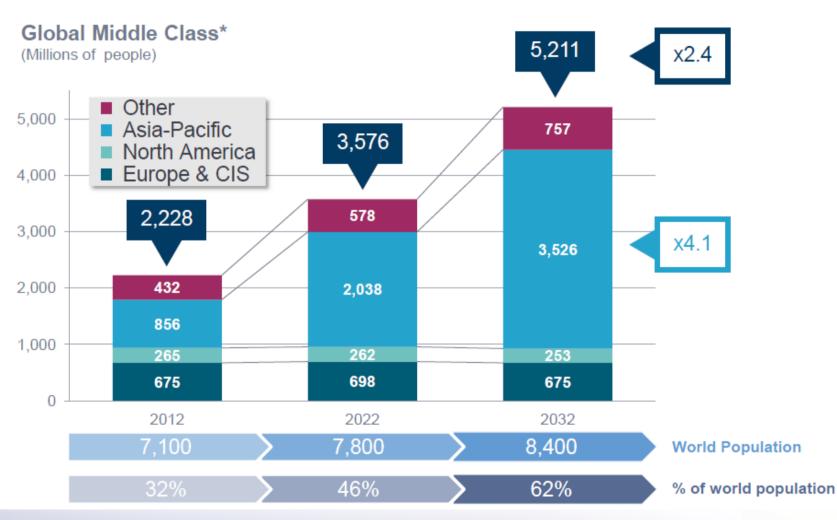
Rising incomes, urbanisation, social development

Source: Airbus GMF 2013-2032

*passengers originating from respective country



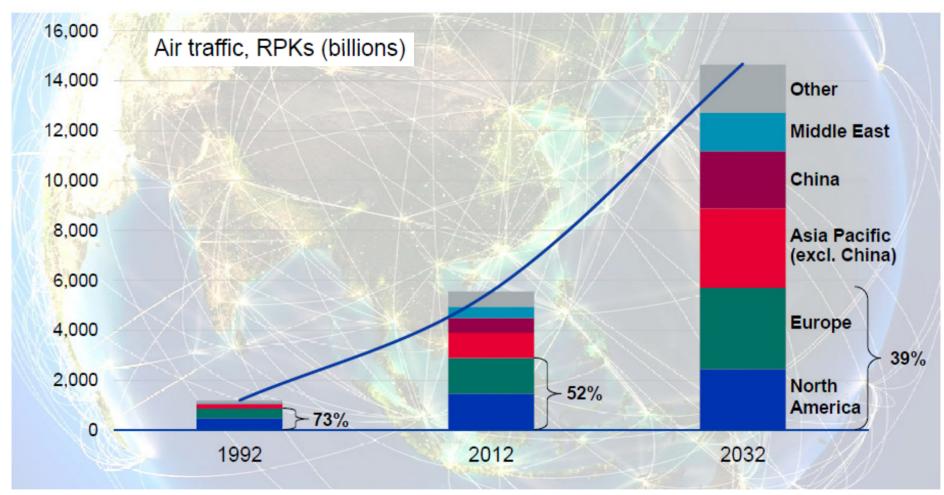
The growing middle class



*Households with daily expenditures between US\$10 and US\$100 per person (at PPP)



Airline industry global trend



Source: Boeing CMO 2013-2032

Asia Pacific moving to leadership position



Infrastructure



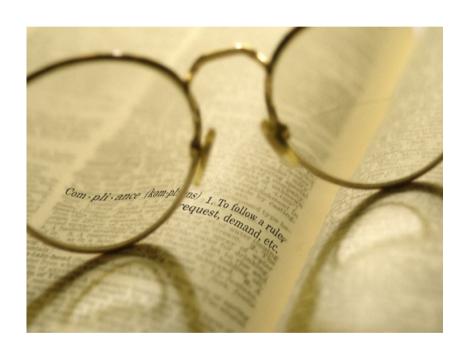
- Aviation infrastructure must keep pace with rapid traffic growth
- Chronic congestion and delays already evident in some areas
- Potential safety implications
- Greater focus on operating efficiency, productivity and cost-effectiveness
- Government responsibility to coordinate planning and long term investment required
- Industry ready to play its part

Infrastructure is a shared responsibility & critically important

Regulatory Challenges

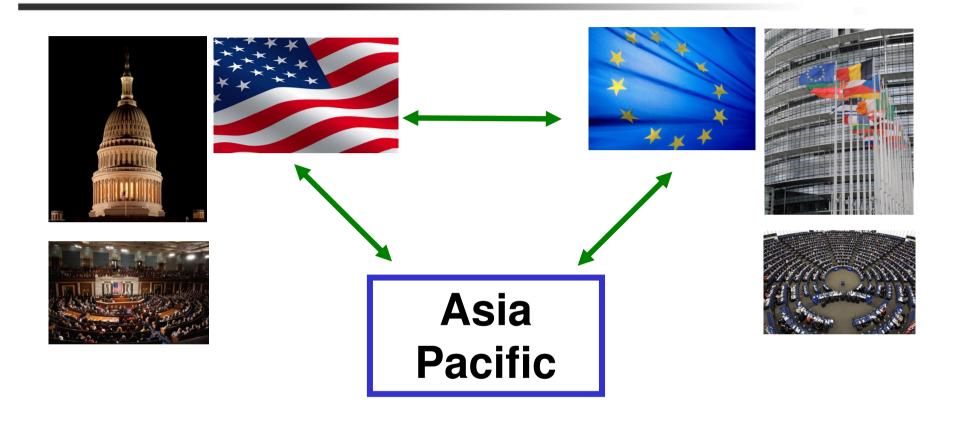
Aviation is subject to intensive regulation

- Safety
- Security
- Environment
- Infrastructure
- Customer Service
- Disruption management





Global Regulatory Influences



Wider impact of US and EU regulations:
Asia Pacific needs a unified voice



Regulatory leadership



- US & EU regulatory leadership through demonstrated level of experience and skills
- Many regulators acknowledge and follow US & EU recommendations
- Concerns remain over imposition of unilateral sanctions by US and EU
 - EU Safety List lack of transparency
 - US FAA International Aviation Safety Assessment (IASA)
- US & EU unilateral actions punish airlines for government failings and shortcomings
- Asia Pacific strongly supports ICAO global standards



Regulatory oversight



- Implementation challenges
 - Diversity of national capabilities
 - Political commitment
 - Financial resources
 - Manpower skill levels and shortages
- Strengthening oversight
 - Establish independent oversight body
 - Clear legislative framework and policies
 - Statutory powers
 - Protection from political interference



Beyond compliance



- Purely reactive approach to compliance failures and safety issues can be both costly and ineffective
- Need for effective implementation of SMS by all players in the industry
- Monitoring key safety performance indicators
- Identifying and understanding the main hazards and risks
- SMS as a proactive approach to risk reduction



Data sharing



- Data sharing adds value but requires shared trust
- Marked differences in regulatory legal frameworks
- Industry favours legal indemnity and "Just Culture" approach
- Need common definitions, standardized data formats and performance indicators
- Data sharing must deliver mutual benefit and address concerns over database ownership and usage rights



Aviation Safety Overview



- Industry delivering continuous improvements in aviation safety performance
- Asia Pacific safety performance in line with world standards
- Greater effort needed by some Asian governments to ensure full compliance with agreed ICAO standards of regulatory oversight
- Fully support ICAO-led efforts on regional safety initiatives
- Concerns remain over imposition of unilateral sanctions by US and EU
- Governments must be fully committed to maintain and enhance aviation safety

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Closing Thoughts

- Airlines operate in a complex and challenging business environment
- Asian airlines play an increasingly influential role in the development of global aviation
- A global industry requires more harmonised regulations and policies
- Safety requires long term investment and commitment from all stakeholders
- Asia Pacific perspectives need to be recognised internationally

Industry united and committed to continuous improvement







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