

Airlines & ANSPs Aligning Objectives

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NEW CHINA INTERNATIONAL EXHIBITION CENTRE BEIJING

Aviation: moving the world

- Air travel delivers global mobility
- 3.6 billion passengers
 - 10 million people flying per day
- Carries 35% by value of global trade
 - Goods worth US\$ 6 Trillion
- Wider social and economic benefits
- Committed to sustainable growth
- Outstanding safety record





Asia Pacific

- Diverse geographic region
- Home to more than 4 billion people
 - 57% of the world's population
- Dynamic economies generate 31% of global GDP
- Wide range of income levels, rapidly growing middle class
- Aviation widely recognised as a key contributor to economic and social development
- Political diversity remains challenging: need for multilateral cooperation

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Asia Pacific Aviation



US\$200 billion revenue

US\$6 billion net profit

1,200 million passengers

861 million domestic

339 million international

20 million tonnes of cargo

6,284 aircraft



32% of global passenger traffic

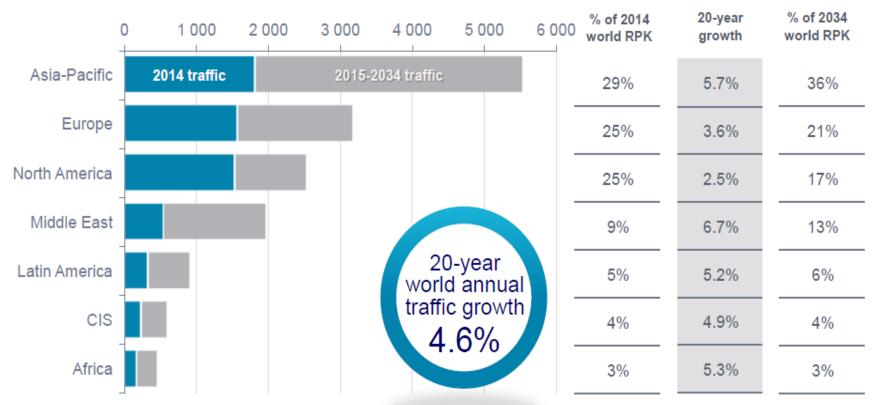
39% of global cargo traffic

Data: IATA 2015 Estimates



Asia Pacific traffic leading global markets





Source: Airbus GMF 2015

Asia Pacific represents 40% of future aircraft orders and pilot training requirements

AAAPA

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Source: Airbus GMF 2015-2034

Infrastructure





- Airlines, airports and ANSPs need to work together as business partners to meet future growth and adapt to changing patterns of customer demand
- Greater focus on operating efficiency, productivity and cost-effectiveness
 - Efficient use of capital
 - Efficient use of labour
 - Efficient use of technology
- Mutual recognition of the benefits of a collaborative response to industry challenges

Need for coordinated long term investment



ICAO Global Action Plan (GANP)



- ICAO Global Air Navigation Plan
- 15-year strategic methodology leveraging existing technologies
- Anticipates future developments based on State/industry agreed operational objectives
- Introduced the Aviation System Block Upgrade (ASBU)
- Planned implementation in five-year phases
- Provides a basis for sound investment strategies

Need to strengthen regional collaboration and cooperation



Asia Pacific - ATM Modernisation

APANPIRG Seamless ATM Plan (2013)

- Agreed by all States
 - Phase 1 2015
 - Phase 2 2019
 - Phase 3 2022
- Implementation very slow
- Mixed capability = mixed implementation success
- Service defaults to lowest common denominator
- Challenges of implementing Air Traffic Flow
 Management (ATFM) without centralised flow control

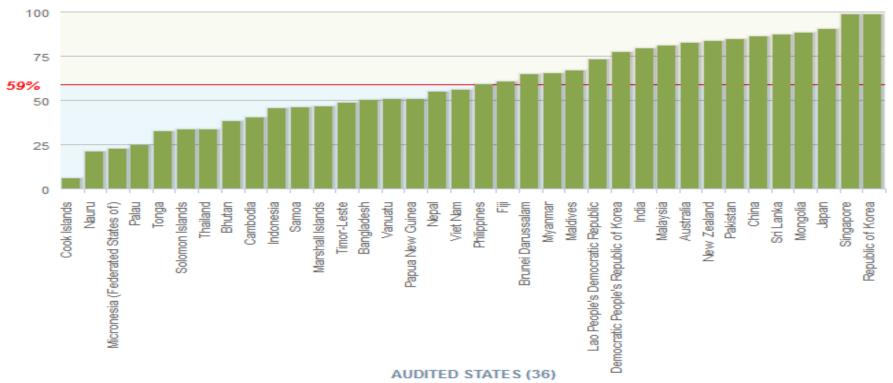


Regulatory Oversight: Asia Pacific

Inconsistent implementation of ICAO standards

ICAO Safety Audit Results for APAC

Effective Implementation of safety oversight systems by State



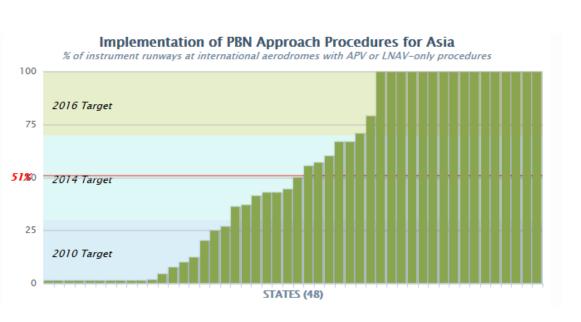
ICAO call for action to address evident weaknesses "No country left behind" global campaign ДДР

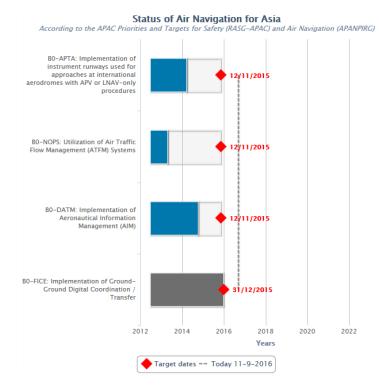
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Asia Pacific - PBN



Inconsistent implementation of ICAO ASBU





Progress has been slower than expected



Airline expectations of ANSP

- Safe
- Secure
- Efficient
- Affordable
- Capacity
- Flexibility
- Service
- Collaborative approach



Closing Thoughts

- Aviation drives economic and social development
- Aviation is a complex system requiring close cooperation amongst many stakeholders
- Growing but highly competitive markets
- Industry has to respond and adapt to changes in market demand and consumer preferences
- Infrastructure planning is a shared challenge
- Technology is only part of the solution
- Complex process management issues

Asia Pacific airlines playing a leading role in shaping the future of global aviation





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